



CFO's Notes

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Capital Market's Day

19 September 2012

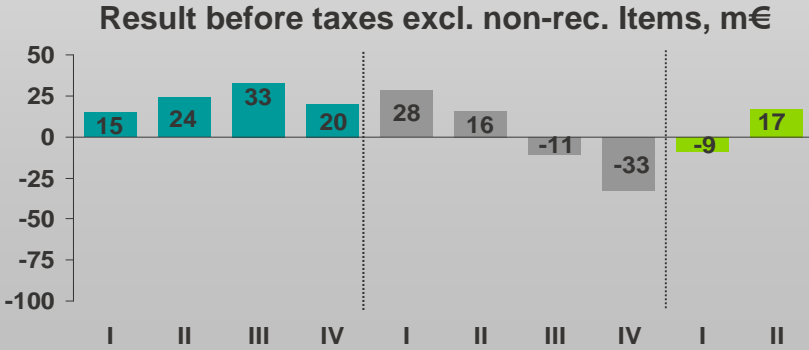
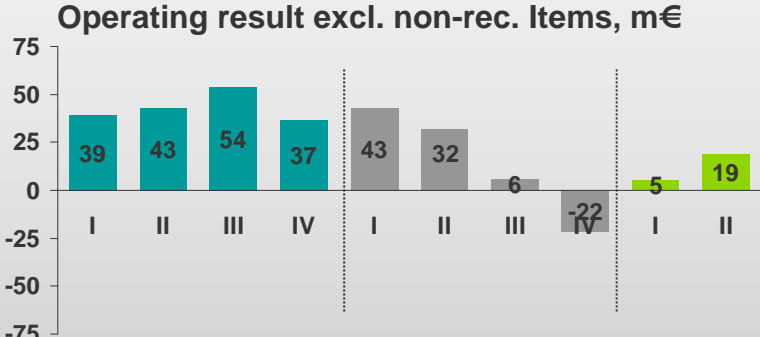
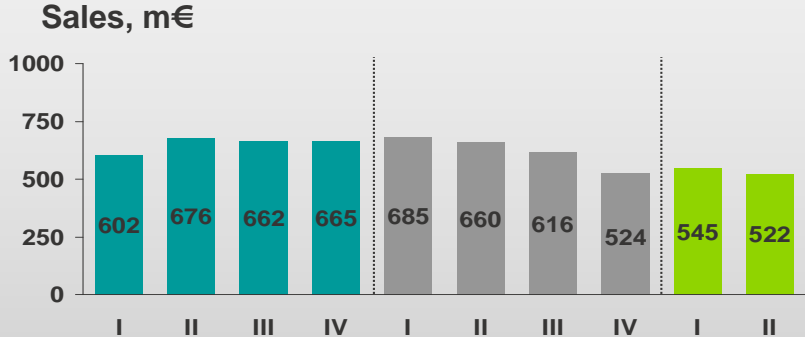
Content

1. Profitability Development
2. Cost Inflation and Profit Improvement Measures
3. Financing





Result Before Taxes Back to Black Figures in 2Q 2012

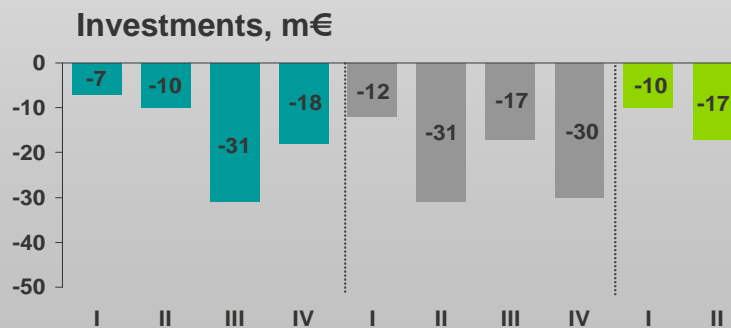
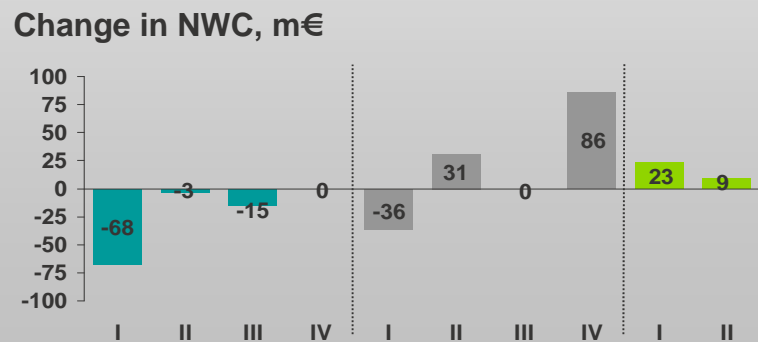
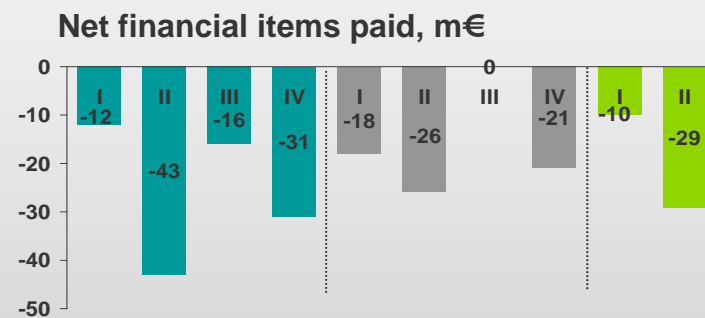
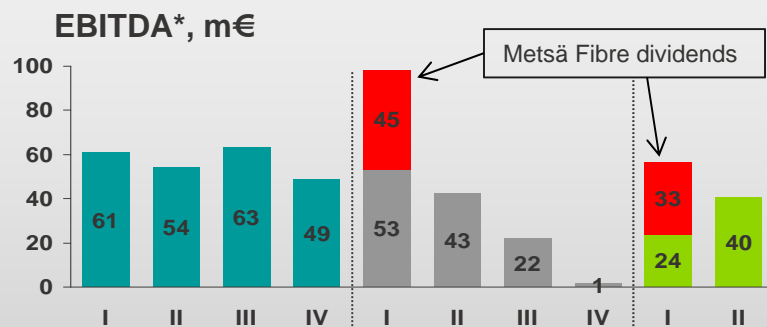


Clean operating result of units to be closed or under restructuring -6 m€ in total in 2Q 2012

■ 2010 ■ 2011 ■ 2012



Cash Flow Elements

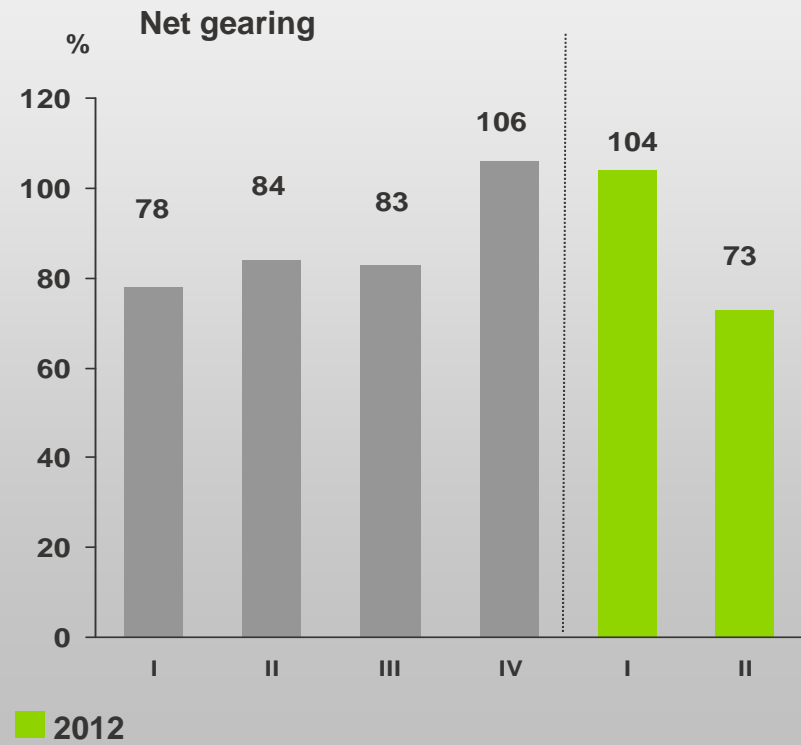


In 1H 2012 the cash flow outflow related to announced restructurings totalled around 70 m€

■ 2010 ■ 2011 ■ 2012

*) excl. NRIs and Metsä Fibre profit share

Balance Sheet Has Strengthened Clearly in 2012



Performance Is Improving

- Metsä Board's operating result for the third quarter of 2012, excluding non-recurring items, is expected to be slightly better than in the second quarter of 2012
 - Improving paperboard and coated paper delivery volumes
 - Announced price increases for linerboard and uncoated fine paper as of September 2012
 - Extensive maintenance shutdowns at Husum and Kemi mills will have a negative impact

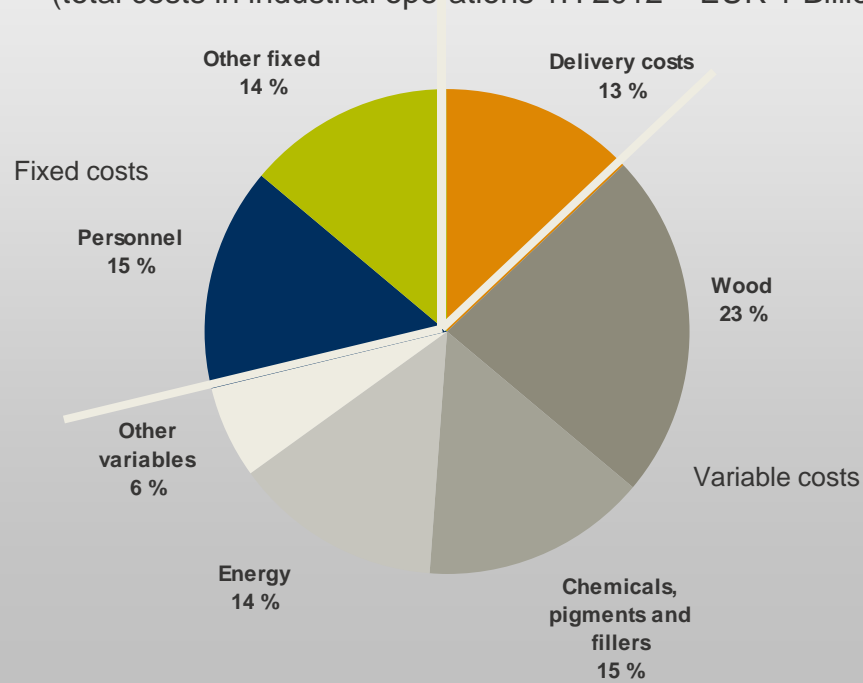




Cost Inflation and Profit Improvement Measures

Continuous Work in Cost Base

Cost Structure 1H 2012*
(total costs in industrial operations 1H 2012 ~ EUR 1 Billion)



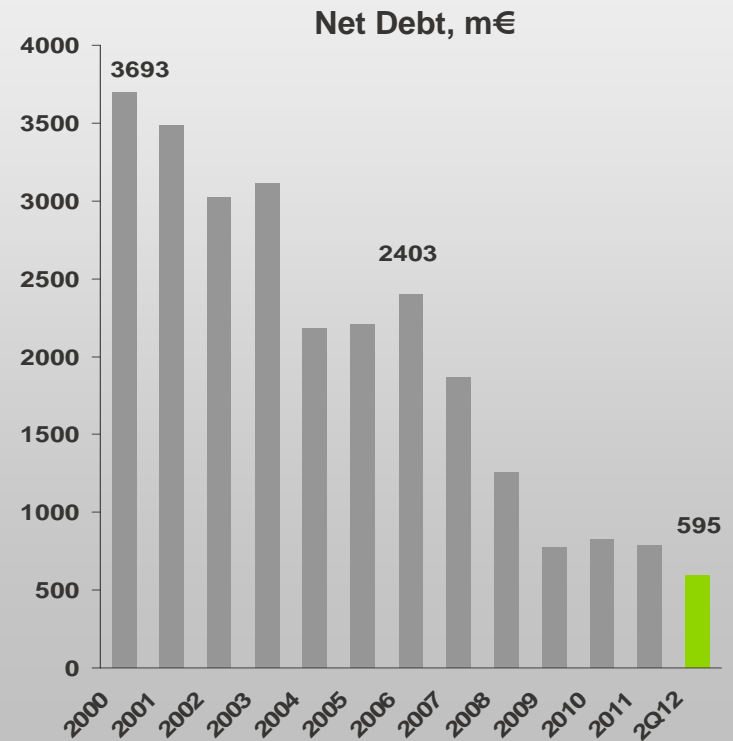
* Percentage of costs in industrial operations

- Cost inflation has normalized after severe acceleration in 2011
 - Own profit improvement actions have covered the most
- Systematic approach to save variable and fixed costs in all mills
- Culture of continuous improvement deeply rooted

Financing

Financial Situation Has Improved in 2012

- Net debt reduced to below 600 m€
- Net gearing 73%, equity ratio 31% at end 2Q
- ONWC decreased by 11 m€ in 2Q
- Metsä Board cash about 270 m€ at end 2Q
- Average interest rate 5.3% at end 2Q



Current Loans and Interest Rate

At the end of 2Q 2012

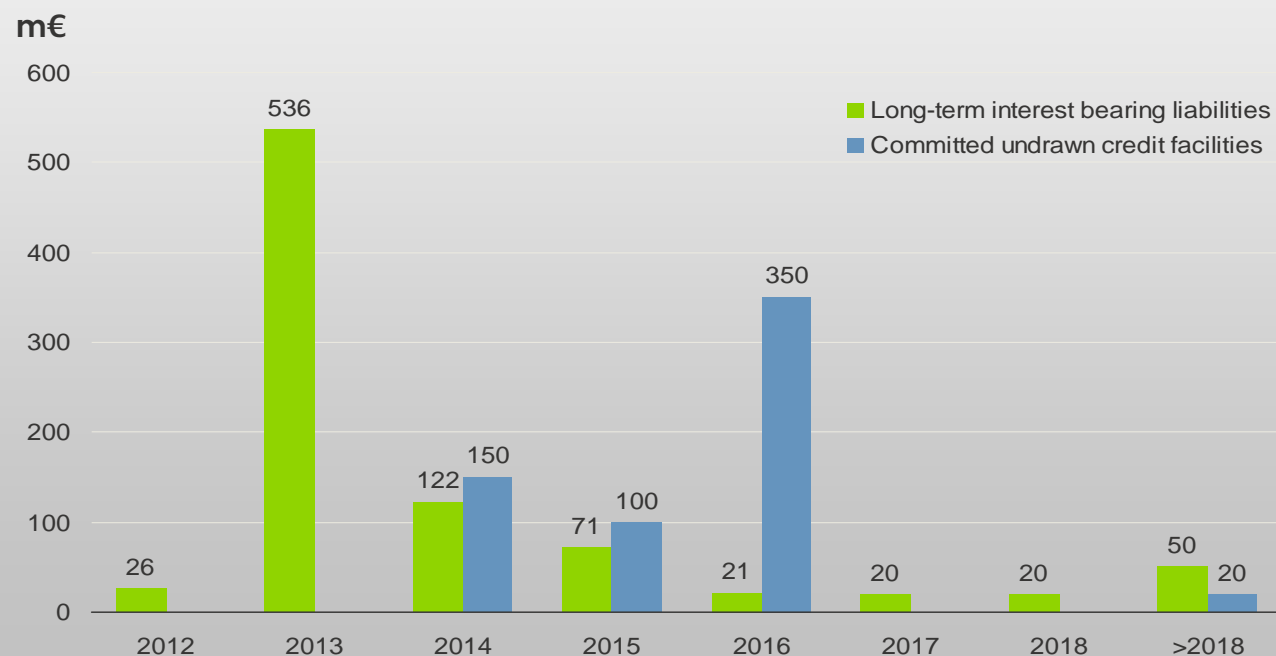
- Average maturity of long term loans 1,6 years
- Average interest rate of loans (including derivatives) 5,3 %
- Interest rate maturity of loans (including derivatives) 11,9 months
- Of the loans about 70 per cent was subject to variable interest rates and 30 per cent to fixed interest rates

Agreement on Metsä Board's Refinancing Signed in May 2012

- New 600 m€ term loan and revolving credit facility agreement with a syndicate of five banks and certain Finnish institutional investors
- This agreement will be utilized to refinance the 500 m€ eurobond maturing in April 2013
- Facilities include a 100 m€ RCF available immediately and 500 m€ term loans available from late March 2013
 - Maturity of RCF is three years
 - 150 m€ of term loans matures at end June 2014 and 350 m€ at end March 2016
- The average financing cost of the facilities calculated for the entire loan period is 6.5 %



Maturity Profile of Long-term Interest Bearing Liabilities and Committed Undrawn Credit Facilities 30.6.2012



Rating Development

● Standard & Poor's
● Moody's



Debt Structure Targets

- In the long-term, the targeted debt capital elements consist of a mix of bonds, bank debt and pension loans
 - Additionally, a revolving credit facility is needed for working capital purposes
- If market conditions allow and interesting financing opportunities arise, we will carefully consider our possibilities in the capital markets
- However, the financing cost of any future transactions must be competitive
- The target is to have a well spread maturity profile



Thank You!

QA